### Standalone HELOC Overview

### homebridge Wholesale

A division of Homebridge Financial Services, Inc.

10/2/23

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## The Homebridge HELOC FAST and EASY

100% Automated

No Underwriter

AVM Only

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### It's all about speed!

- ✓ On-line approval in 5 min
- 5-7-day processing time from application to funding
- Owner-Occupied, Non-Owner Occupied, and Second Home
- ✓ Max allowable CLTV 85%
- ✓ Min allowable FICO score 620



### Compensation

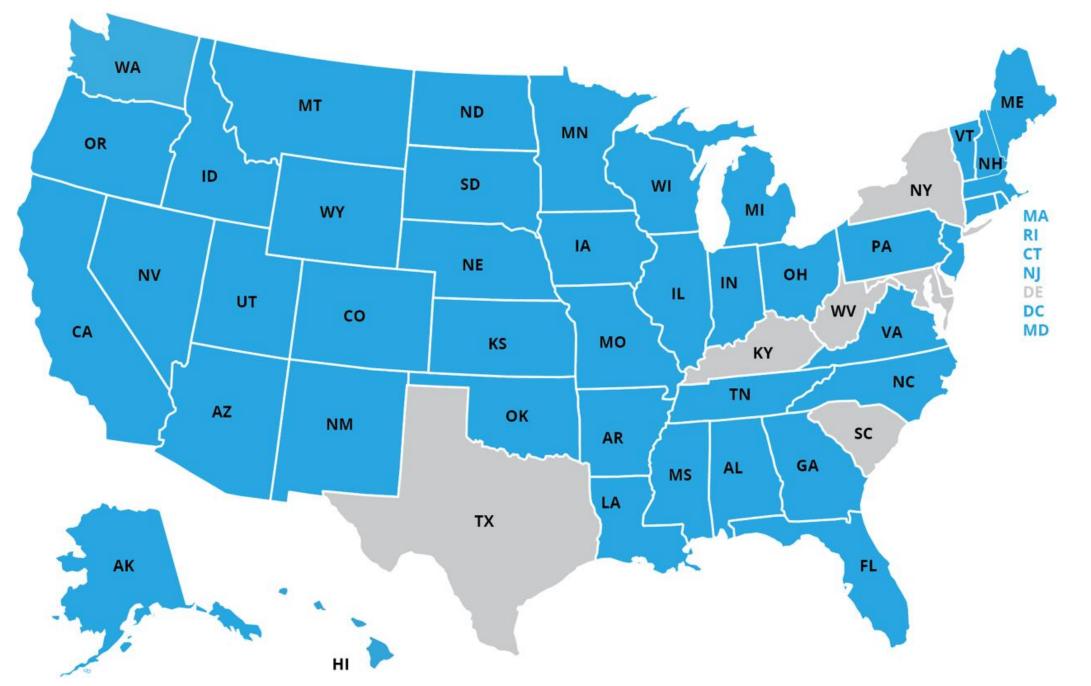
- ✓ The Broker will receive 1.75% of the loan amount
- Compensation checks are mailed to the address listed on the HELOC Eligibility Request form
- **IMPORTANT:** Brokers must be fully approved with Homebridge Wholesale to begin the HELOC Eligibility process.
  - Complete your Broker Approval package today!

### Homebridge Standalone HELOC



- Blue States Eligible
- Gray States Ineligible

IMPORTANT NOTE: Originating Broker must be licensed in the state where the subject property is located.





### FICO/LTV/Loan Amount

Owner-Occupied 1st or 2nd Lien		Owner-Occupied 3 <sup>rd</sup> Lien			2 <sup>nd</sup> Home & Investment 1 <sup>st</sup> or 2 <sup>nd</sup> Lien			
Max Loan	Max CLTV	FICO	Max Loan	Max CLTV	FICO	Max Loan	Max CLTV	FICO
	65%	620-639	\$100,000	70%	680-759	\$200,000	70%	680-719 <sup>1,2</sup>
\$125,000	75%	640-659 <sup>1</sup>	\$150,000	70%	760-850	\$225,000	70%	720-759 <sup>1,2</sup>
	80%	660-679 <sup>1</sup>		•		\$250,000	70%	760-850 1.2
\$150,000	85% <mark>3</mark>	680-759 <sup>1</sup>					·	
\$200,000	80%	680-699 <sup>1</sup>						
\$250,000	80%	700-739						
\$200,000	85% <sup>3</sup>	740-850						
\$300,000	80%	740-850						
\$350,000	75%	740-759						
\$400,000	75%	760-850						

Footnotes:

- 1. Oklahoma: Minimum 720 FICO
- 2. Second home/investment: Minimum 680 FICO
- 3. If property is currently listed for sale, maximum 80% CLTV



### **Product Overview**

- ✓ 1-Unit properties only (SFR, PUD, Condo)
- ✓ Available Terms: 5, 10, 15, and 30 years
- ✓ Max DTI 50%
- ✓ Min Loan Amount \$25,000
- ✓ Max Loan Amount \$400,000
- ✓ No Prepayment Penalties
- Fully Amortized Payment
- ✓ Full Draw at closing wired directly to the borrower

To initiate the Homebridge HELOC eligibility analysis and certification process, the Broker will navigate to <u>www.homebridgewholesale.com</u> and click the STANDALONE HELOC button



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The Broker will complete the 6 steps on the **HELOC Eligibility Analysis and** Certification form to initiate the **HELOC** eligibility analysis process.

Step 1 of 6 16%				
Borrower Name (Required)				
First		Last		
Borrower Email (Required)				
Enter Email	Confirm Email			
Subject Property Address (Required)				
Subject Property City (Required)	Subject Proper	ty State*	Subject Property	Zip Code
	Choose One	~	(Required)	

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Step 2 of the **HELOC Eligibility Analysis and** Certification requests estimated property value, current mortgage information, and requested **HELOC** amount.

ep 2 of 6		
	33%	
Estimated Property Va	lue (per Zillow Zestimate) (Required)	
\$200,000.00		
Amount of First Mortg	age (Required)	
\$0.00		
Requested HELOC Amo	unt (Required)	
\$200,000.00		

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Step 3 of the **HELOC Eligibility Analysis and** Certification requests credit information (agency name, credit ref#, date & score)

**Note**: Credit will be pulled during the loan application process.

#### HELOC Eligibility Analysis and Certification

Step 3 of 6	50%
Total Monthly Household Income (Required)	Credit Company (Required)
\$6,000.00	Factual Data
Date Credit Report Run (Required)	Credit Report ID# (Required)
08 11 2022	12345
Borrower Middle Credit Score (Required)	
Borrower Middle Credit Score (Required)	
760	
Total Monthly Debts (not including HELOC Paym	ent) (Required)

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Step 4 of the HELOC Eligibility Analysis and Certification requires the Broker to complete Broker Certification.

p 4 of 6	66%
	<b>ion</b> (Required) ng the checkboxes and completing the information below is an authorized representative of the anker and certifies that all information indicated below is true and accurate.
	I the borrower in fully completing a Residential Mortgage Loan Application.
	d the borrower's income and debt (based on documentation provided by the borrower and the credit report) the prospective borrower to determine the maximum HELOC that the prospective borrower could likely
	d the prospective borrower in the financing process, and advised the borrower about the different types of ailable, and demonstrated how closing costs and monthly payments could vary under each product.
10 A.	the borrower in understanding potential problems associated with the history reflected on their credit
	regular contact with the borrower and lender, between application and closing, to apprise them of the status and gathering any additional information as needed.

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**Homebridge** Wholesale

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Step 5 of the **HELOC Eligibility Analysis** and Certification requires the Broker to complete the Mortgage Loan Origination Agreement, Nature of Relationship, and Compensation Certification.

#### **HELOC Eligibility Analysis and Certification**

Step 5 of 6

#### MORTGAGE LOAN ORIGINATION AGREEMENT

You, the applicant(s), agree to enter into this Mortgage Loan Origination Agreement with your mortgage broker (listed below) as an independent contractor to apply for a residential mortgage loan from a participating lender with which we from time-to-time contract upon such terms and conditions as you may request or a lender may require. We are licensed as a "Mortgage Broker" under applicable State Law.

Section 1. Nature of Relationship

In connection with this mortgage loan we are acting as an independent contractor and not as your agent. We will enter into separate independent contractor agreements with various lenders. While we seek to assist you in meeting your financial needs, we do not distribute the products of all lenders or investors in the market and cannot guarantee the lowest price or best terms available in the market.

Section 2. Our Compensation

The lenders whose loan products we distribute generally provide their loan products to us at a wholesale rate. The retail price we offer you – your interest rate, total points and fees – will include our compensation. In some cases, we may be paid all of our compensation by either you or the lender. Alternatively, we may be paid a portion of our compensation by both you and the lender. For example, in some cases, if you would rather pay a lower interest rate, you may pay higher up-front points and fees. Also, in some cases, if you would rather pay less up-front, you may be able to pay some or all of our compensation indirectly through a higher interest rate in which case we will be paid directly by the lender. We also may be paid by the lender based on (i) the value of the Mortgage Loan or related servicing rights in the marketplace or (ii) other services, goods or facilities performed or provided by us to the lender.

ull Name (Required)	Date (Required)		
Bobby Braker	8 🗸 11 🖌 2022 🗸		

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Step 6 of the **HELOC Eligibility Analysis** and Certification requests Broker Mailing Address and MLO information. It is important to note, that Broker **Compensation on** 

funded HELOCs is reviewed weekly and checks will be mailed to this address.

	ina) com aquina)	1234556 tanjohnson@homebridge.com Confirm Email	
	com		
	aquired)	Confirm Email	
	equired)		
~		Georgia	~
~		Georgia State	~
~			~
~			~
	s in contrist address.		

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**HELOC Eligibility Analysis and** Certification Submission & Email Confirmation

#### **HELOC Eligibility Analysis and Certification**

nalysis and	Thank you for your HELOC Certification Submission. Someone from our team will be in contact with you within five (5) business days.			
Certification	Your Submission Request Details: 08/11/2022			
	08/11/2022 Borrower Name			
ubasissis a R	Harry Heloc			
ubmission &	Borrower Email			
	tan.scott@homebridge.com			
mail	Subject Property Address			
mail	123 Heloc Lane			
	Subject Property City			
onfirmation	Atlanta Subject Property State*			
	Georgia			
	Subject Property Zip Code			
	30318			
Thank you for your HELOC Certification Submission	$\leftarrow$ Reply $\leftarrow$ Reply All $\rightarrow$ Forward $\cdots$			
HC HELOC Certification Approvals <donotreply@homebridge.com> To ◎ Tan Scott Thu 8/11/2022 10:17 AM</donotreply@homebridge.com>				
Thank you for your HELOC Certification Submission.				
Our team is reviewing your submission and will be in contact within five (5) b	usiness days.			
Details of Your Submission:				
Borrower Name				
Harry Heloc				
	00/11/2022			
	Credit Report ID# 1234			
	1239 Credit Ruraaus Accessed			

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### That's it for the Broker!

Borrower simply clicks on the unique application link forwarded by the Broker and completes the on-line application

- ✓ 100% automated
- ✓ No processing
- ✓ No transcripts
- ✓ No waiting forever for the loan to be underwritten



### Borrower Customization!

Borrower customizes their loan on the Pricing Screen

- ✓ Risk-based pricing engine; rates vary
- One-time origination point of 1.99% or 2.99%
   NOTE: Properties currently listed for sale require a 2.99% origination fee
- ✓ Higher rate(s) available for lower fees and points option



### Fast and Easy!

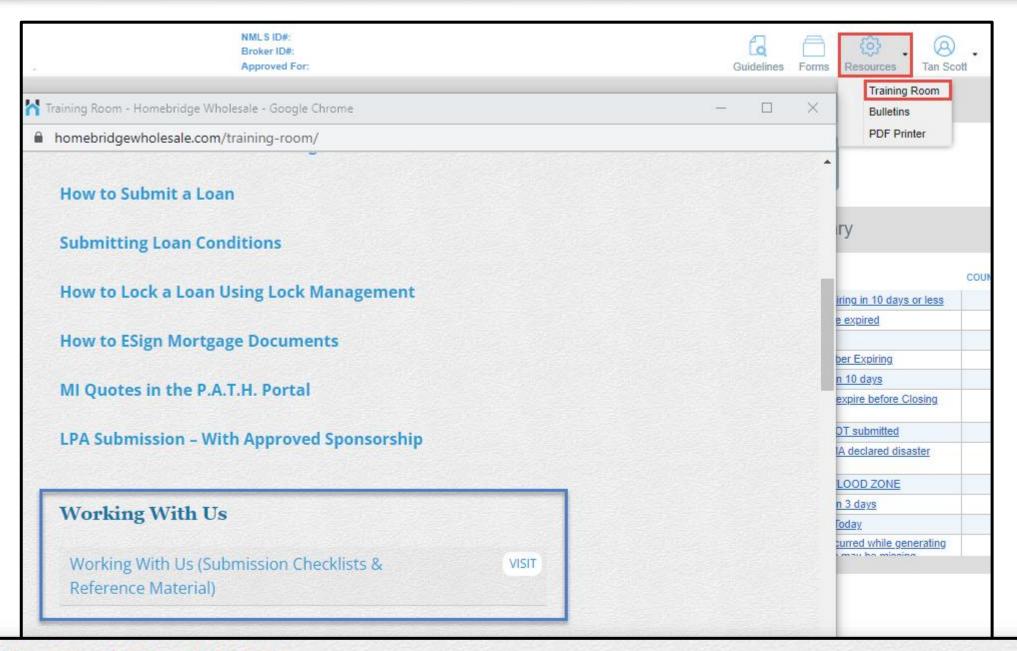
- Automation allows access to IRS/banking records, so the borrower does not need to upload docs
- ✓ Title is not required
- ✓ Escrow is not required
- ✓ No prepayment penalty
- ✓ 5-minute approval; 5-day funding



### Assistance

- 1. Who do I contact for HELOC status or if the borrower is having issues completing their application?
  - ✓ Email: <u>helochelp@homebridge.com</u>
- 2. The borrower wants to change loan terms after application submission How do they do that?
  - Any changes in loan terms require the borrower to call 888-321-4032.
     Certain changes may be made by customer service; refer to the <u>HELOC</u>
     <u>FAQ</u>, General Assistance topic, for details
  - ✓ In the event the change cannot be made by customer Service, the loan must be cancelled and then, once cancelled, the MLO is required to initiate the HELOC process again with Homebridge via <u>www.homebridgewholesale.com</u>: click Standalone HELOC button

### Homebridge HELOC Reference Materials



#### Homebridge Standalone HELOC

Standalone HELOC FAQ

Standalone HELOC Quick Reference Guide

DOWNLOAD

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# Thank you for reviewing the Homebridge HELOC Overview

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