# Standalone HELOC Borrower Application Experience Overview



A division of Homebridge Financial Services, Inc.

#### **Borrower HELOC Application**



- MLO completes the HELOC Eligibility and Analysis Certification request and receives the borrower's unique application link
- MLO sends the unique HELOC application link to the borrower via email
- The borrower clicks the unique link to start the HELOC application process stages:
  - Basic Info
  - Select Offer
  - Provide More Info
  - Link Income Sources
  - Verify Identity
  - Sign Documents

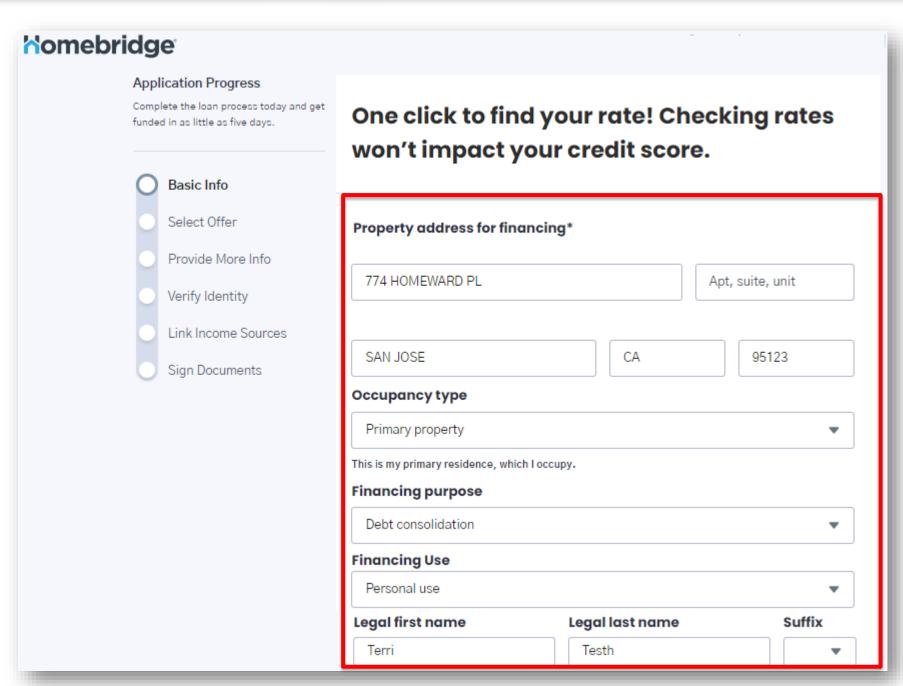
#### HELOC Application – Basic Info



The borrower will use their personalized application link to complete the HELOC application

Borrower must enter the property address in the **Search** field and select the correct address from list.

Note: The borrower must enter their Legal First and Last Name as it cannot be changed later in the application process



#### HELOC Application – Basic Info

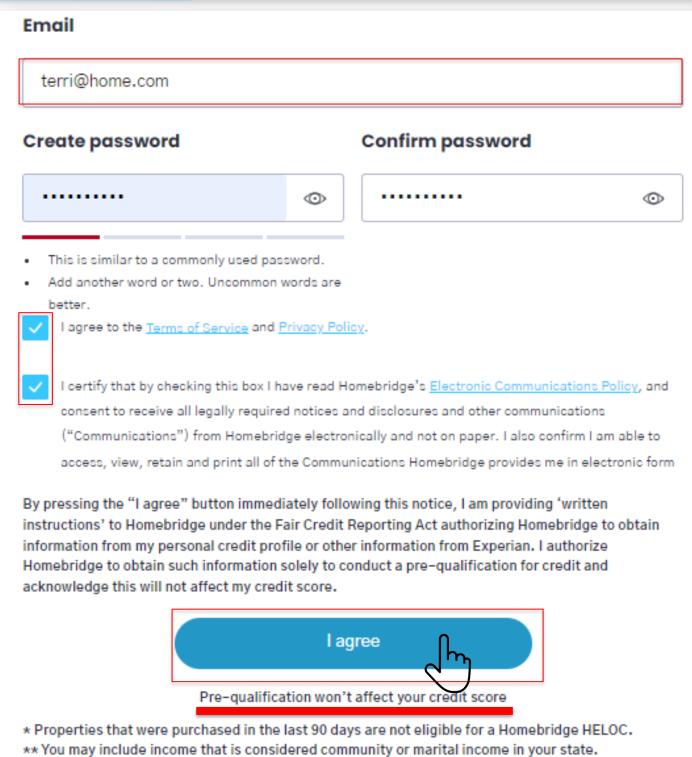


The borrower enters their personal email and creates a password that will be used to log into the HELOC Dashboard

Borrower agrees to the **Terms and Privacy** and consents to **Homebridge's Electronic Communication Policy** 

When the borrower clicks "I agree" they are consenting to a pre-qualification soft credit pull

Note: Properties require 90-day seasoning for purchases and 45-day seasoning for refinances for HELOC eligibility



\*\*\* Disclosure of alimony, child support, or separate maintenance payments is not required.

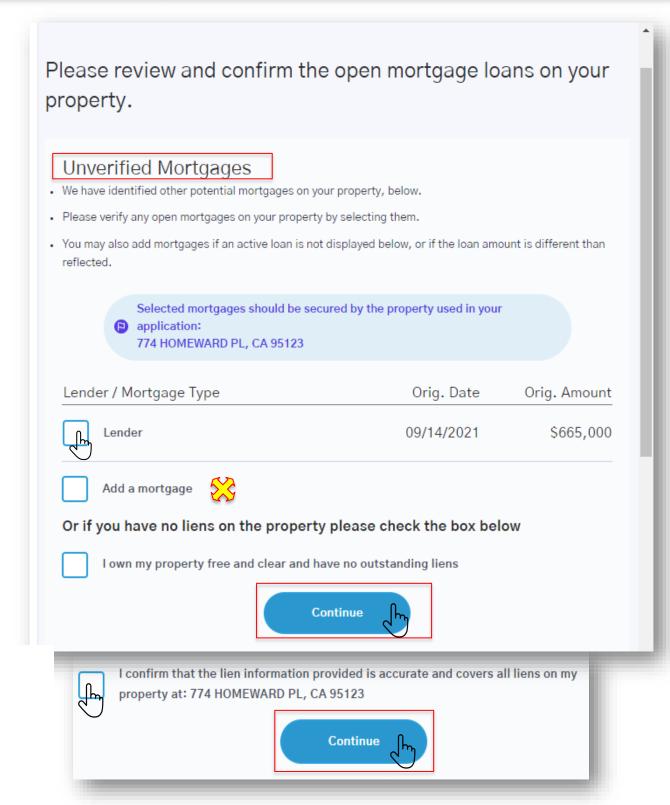
#### HELOC Application – Basic Info



The borrower verifies the applicable mortgage from the Lender/Mortgage Type list or selects that the property is owned free and clear

Note: Borrower should NOT manually add a mortgage

Borrower must click the checkbox to confirm the accuracy of the lien information and must click **Continue** to proceed





At this stage in the application process, the Basic Info section is complete. The borrower will then proceed to the Select Offer stage in the application process:

- ✓ Basic Info
- Select Offer
- Provide More Info
- Link Income Sources
- Verify Identity
- Sign Documents
- Schedule Notary Session

Note: Soft credit will be pulled after the borrower completes the Basic Info section

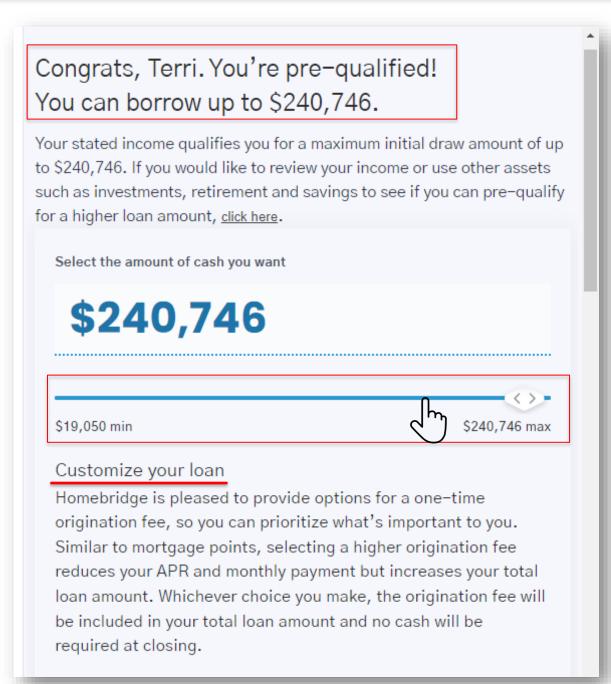


The available pre-qualification options can be viewed by the borrower

The options are dynamic; using the slider feature, the borrower can select the loan amount that meets their needs

**Note:** Available offers are subject to change based upon income validation and hard credit pull

See slide 8 for additional details of available offers





The borrower can toggle between the origination fees to view the available offers

**NOTE**: If the property is currently listed for sale, a 2.99% origination fee is **required** 

Borrower must click the radio button to select repayment term

The corresponding APR and Estimated Monthly Payment will display

See slide 9 for additional details of available offers

#### Customize your loan

Homebridge is pleased to provide options for a one-time origination fee, so you can prioritize what's important to you. Similar to mortgage points, selecting a higher origination fee reduces your APR and monthly payment but increases your total loan amount. Whichever choice you make, the origination fee will be included in your total loan amount and no cash will be required at closing.



One-time origination fee

Fixed Term	APR	Est. Monthly Payment*
5 year	This term is available up to \$80,073. Set cash below \$80,073 to see details.	
0 10 year	This term is availa \$134,078 to see d	ble up to \$134,078. Set cash below etalls.
15 year	This term is availa \$165,485 to see d	ble up to \$165,485. Set cash below etalls.
30 year	8.950%	\$1,635



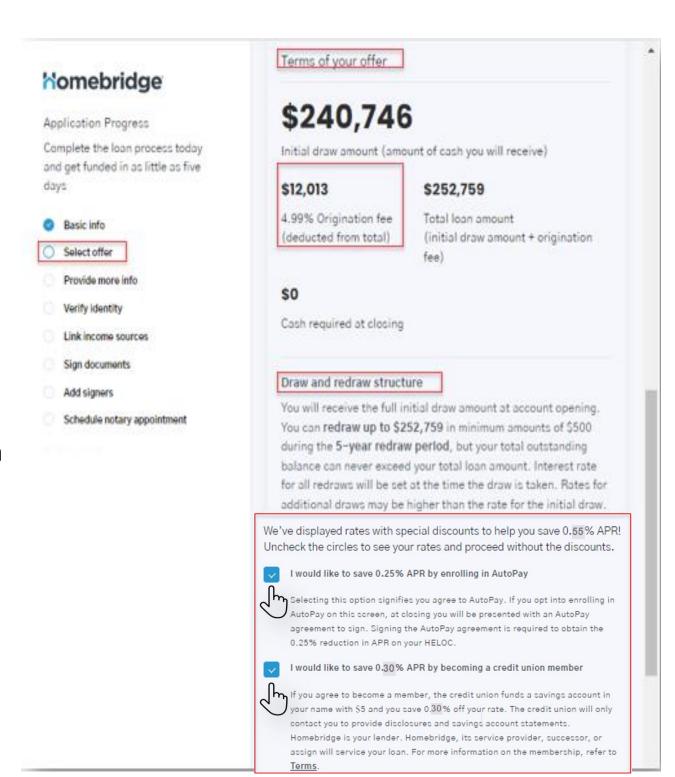
**Terms of your offer** display the dollar amount of the origination fee chosen

Draw and redraw structure details are shown

HELOC rates are fixed and include an autoselected discount:

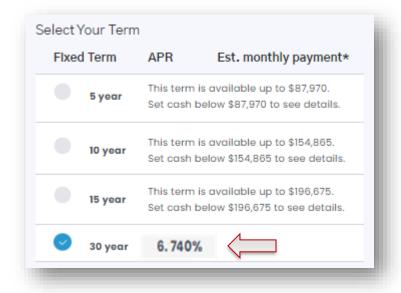
- .20% discount for enrolling in auto-pay
- .15% discount for enrolling in credit union

The borrower selects **Save and Continue** to retain the rate with the auto-selected discount



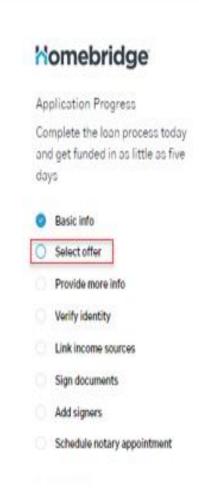


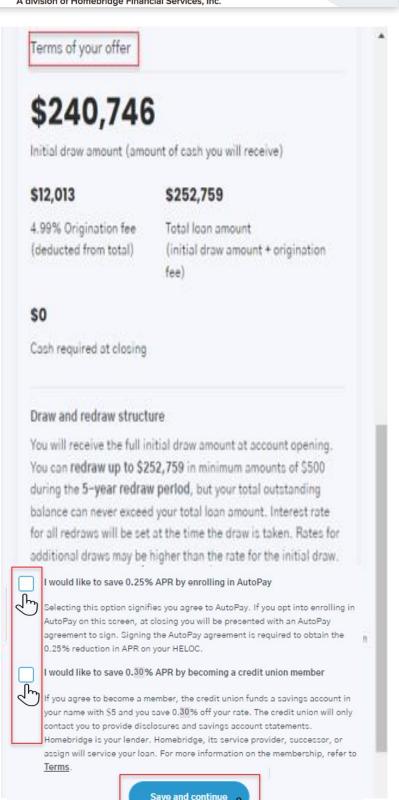
Rates increase when the borrower deselects checkbox to remove the discount for auto-pay and/or enrollment in credit union



The borrower selects **Save and Continue** to retain revised offer

The borrower has 14 calendar days from submitting basic information for pre-qualification to complete HELOC application and continue with identity and income validation





10



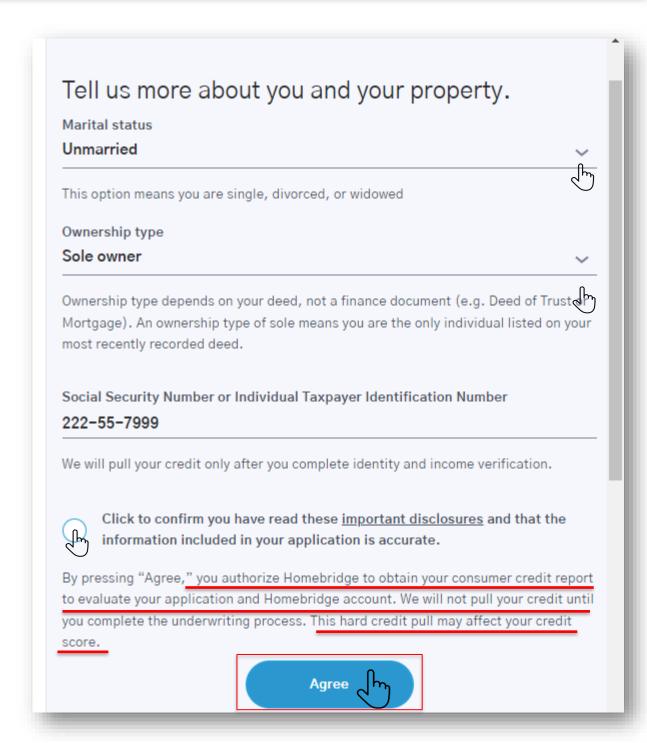
At this stage in the application process, the Select Offer section is complete. The borrower will then proceed to the Provide More Info stage in the application process:

- ✓ Basic Info
- ✓ Select Offer
- Provide More Info
- Link Income Sources
- Verify Identity
- Sign Documents
- Schedule Notary Session



Using the drop-down lists, the borrower selects their **Marital status**, **Ownership type**, and enters their **SSN** 

- The borrower must confirm that they have read all required disclosures
- The borrower must consent to a hard credit pull (will be performed after the automated underwriting process) by clicking on the Agree button
- The required disclosures will then autodisplay (see next slide for details)





The borrower must click "I accept" on each disclosure

 After all disclosures have been acknowledged, the borrower must click Agree at the bottom of the screen Name: Terri Testh

Application ID: 1-22256-067

Property Address: 774 HOMEWARD PL, SAN JOSE, CA 95123

Date: 09/13/2022

#### THE HOUSING FINANCIAL DISCRIMINATION ACT OF 1977 FAIR LENDING NOTICE

IT IS ILLEGAL TO DISCRIMINATE IN THE PROVISION OF OR IN THE AVAILABILITY OF FINANCIAL ASSISTANCE BECAUSE OF THE CONSIDERATION OF:

- 1. TRENDS, CHARACTERISTICS OR CONDITIONS IN THE NEIGHBORHOOD OR GEOGRAPHIC AREA SURROUNDING A HOUSING ACCOMMODATION, UNLESS THE FINANCIAL INSTITUTION CAN DEMONSTRATE IN THE PARTICULAR CASE THAT SUCH CONSIDERATION IS REQUIRED TO AVOID AN UNSAFE AND UNSOUND BUSINESS PRACTICE; OR
- 2. RACE, COLOR, RELIGION, SEX, GENDER, GENDER IDENTITY, GENDER EXPRESSION, SEXUAL ORIENTATION, MARITAL STATUS, DOMESTIC PARTNERSHIP, NATIONAL ORIGIN, ANCESTRY, FAMILIAL STATUS, SOURCE OF INCOME, DISABILTY, VETERAN OR MILITARY STATUS, OR GENETIC INFORMATION.

IT IS ILLEGAL TO CONSIDER THE RACIAL, ETHNIC, RELIGIOUS OR NATIONAL ORIGIN COMPOSITION OF A NEIGHBORHOOD OR GEOGRAPHIC AREA SURROUNDING A HOUSING ACCOMMODATION OR WHETHER OR NOT SUCH COMPOSITION IS UNDERGOING CHANGE, OR IS EXPECTED TO UNDERGO CHANGE, IN APPRAISING A HOUSING ACCOMMODATION OR IN DETERMINING WHETHER OR NOT, OR UNDER WHAT TERMS AND CONDITIONS, TO PROVIDE FINANCIAL ASSISTANCE.

By pressing "I accept," I agree to be bound by the terms of the above document.





Click to confirm you have read these <u>important disclosures</u> and that the information included in your application is accurate.

By pressing "Agree," you authorize Homebridge to obtain your consumer credit report to evaluate your application and Homebridge account. We will not pull your credit until you complete the underwriting process. This hard credit pull may affect your credit score.





The borrower can download all disclosures by clicking the <u>Important</u> <u>disclosures</u> hyperlink

A complete list of disclosures will display

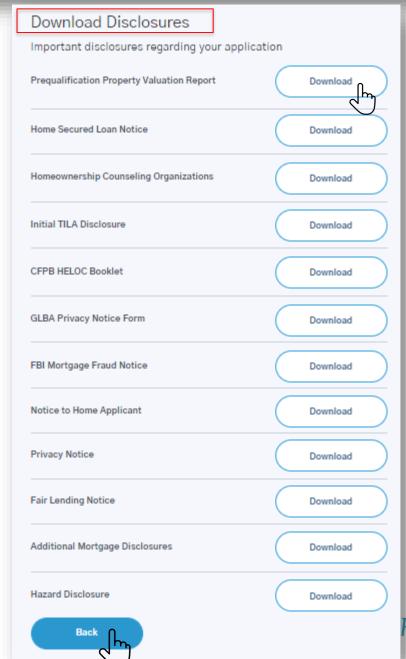
The borrower will click **Download** to access each

document

Once complete, the borrower must click **Back** at the bottom of the screen



Click to confirm you have read these <u>Important disclosures</u> and that the Information included in your application is accurate.



he Path Ahead



At this stage in the application process, the Provide More Info section is complete. The borrower will then proceed to the Link Income Sources stage in the application process:

- ✓ Basic Info
- ✓ Select Offer
- ✓ Provide More Info
- ✓ Link Income Sources
- Verify Identity
- Sign Documents
- Schedule Notary Session

## HELOC Application – Link Income Sources

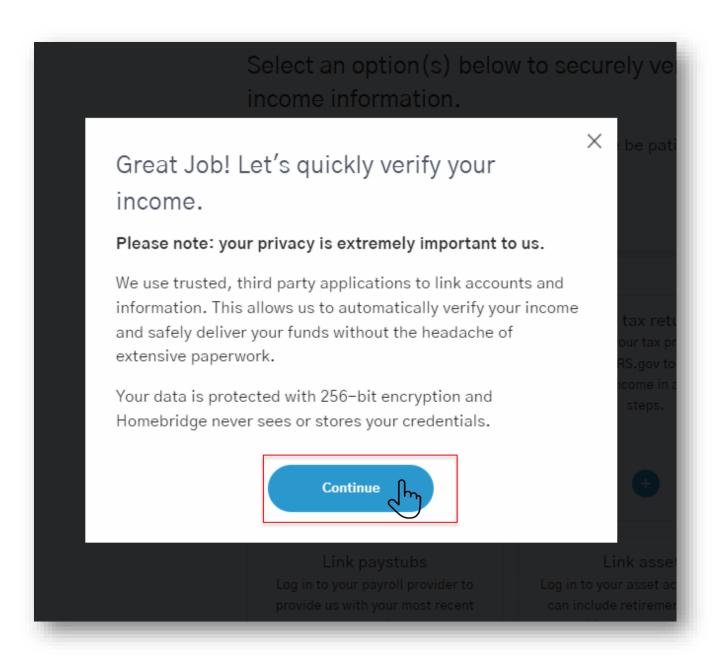


After the Verify Identity step is complete, the borrower must link income sources

In this step of the HELOC application process, a message is provided to the borrower giving assurance of privacy and explaining the efficiency of verifying income and safe delivery of HELOC funds by linking financial account information

Borrower must link their account to manage auto-pay if the borrower opted-in when customizing their rate with the .25% auto-pay incentive

The borrower must click **Continue** to proceed with linking income sources

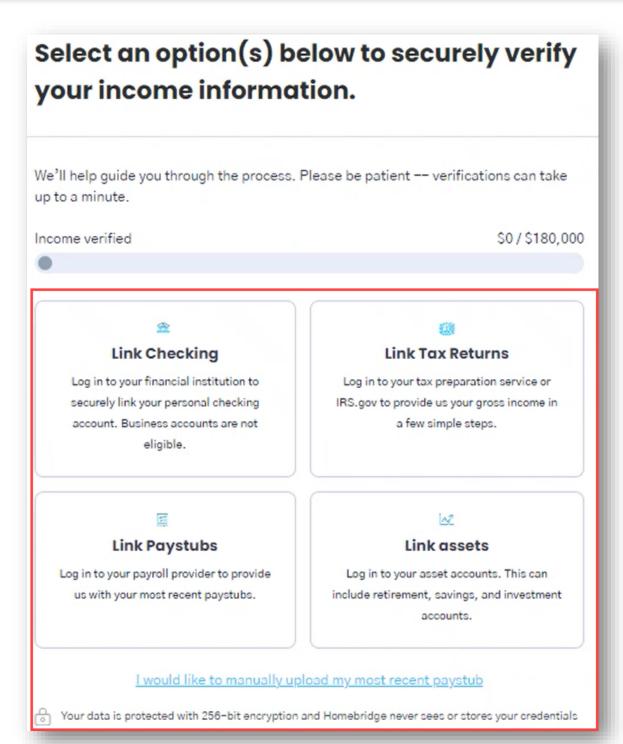




Income must be validated by one of the following options:

- Link Checking or
- Link Paystubs or
- Link Tax Returns or
- Link Assets or
- By manually uploading the most recent paystub and/or award letter

Note: Household income from a spouse or domestic partner can be considered in certain states



See additional details on slides 24-28



To link a financial institution for income verification, the borrower must provide account log in credentials

The borrower must click **Link Checking Account** to get started with this application step

#### Personal Checking Account

Log in to your financial institution to securely link your personal checking account. Business accounts are not eligible.

#### What you'll need:

- Online account(s) for your financial institution where you receive your income
- 2. Account login credentials

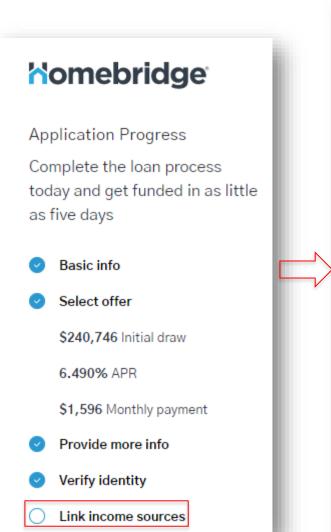
Important: Once directed to your financial institution, please authorize Plaid to access account information for ALL of the accounts you would like to link. If access is not granted, we will be unable to verify your income through this method.

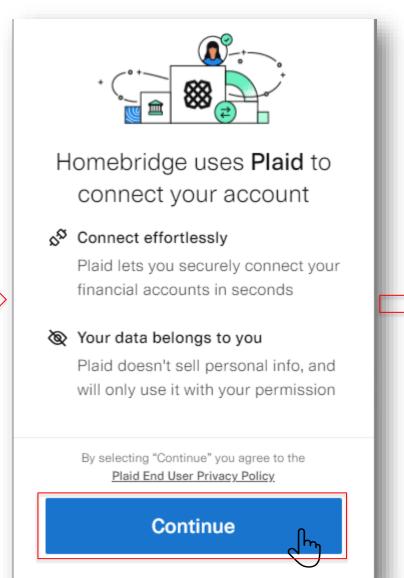
Go back

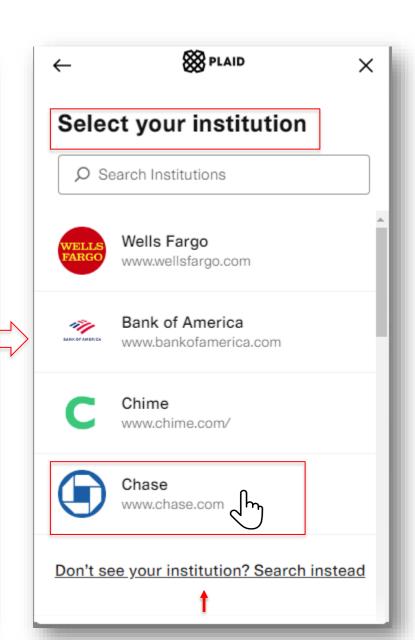
Link checking account



Borrower follows prompts to link their personal checking account using Plaid

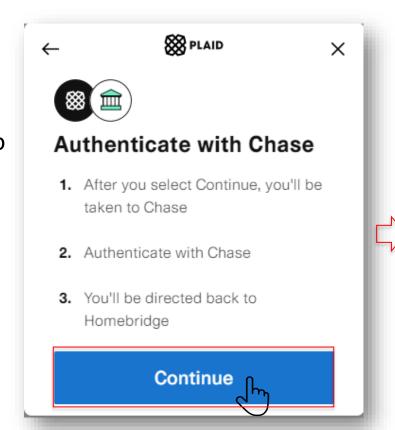


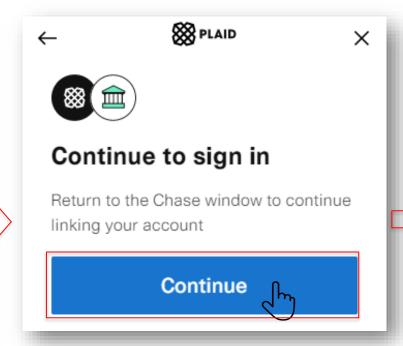


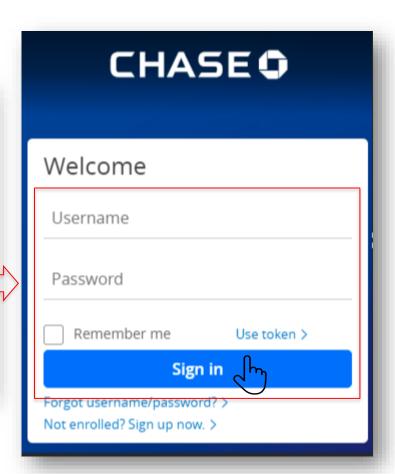




Borrower follows prompts to link their personal checking account using Plaid

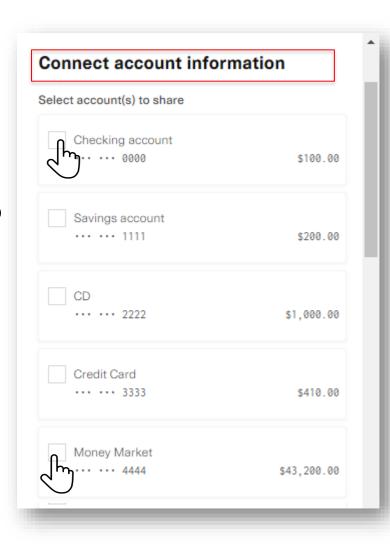




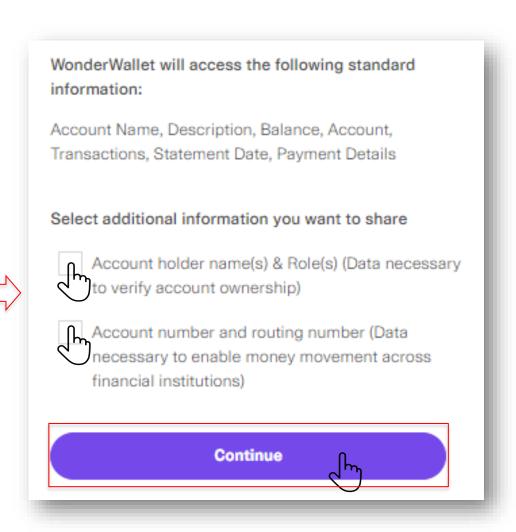




Borrower follows prompts to link their personal checking account using Plaid



Borrower must consent to sharing account data with Plaid during the application process to continue



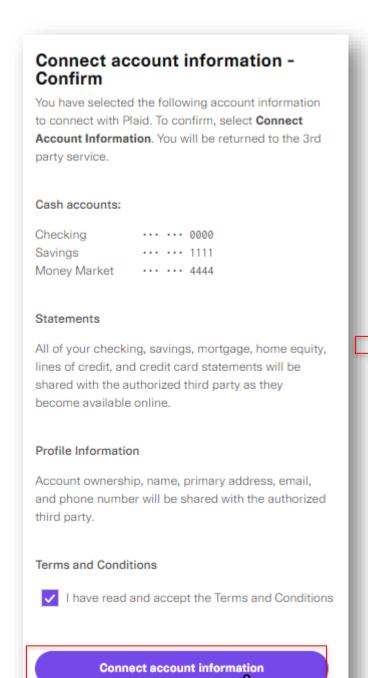


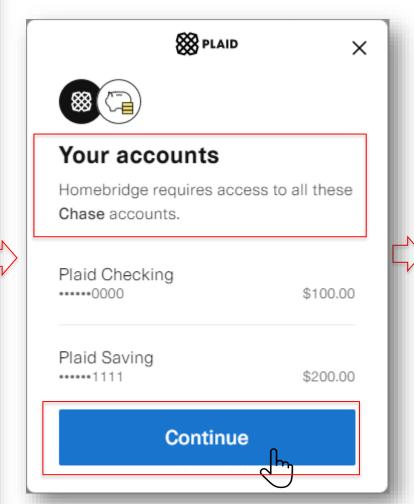
Account connection confirmed

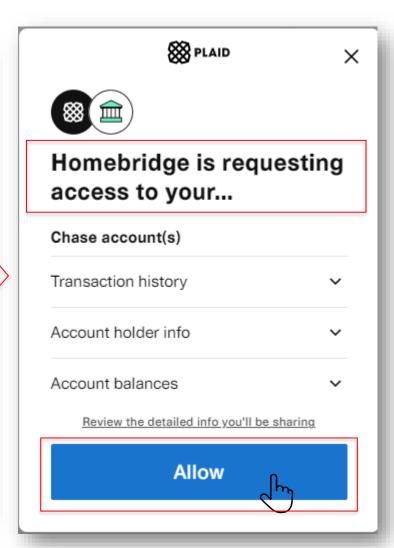
Borrower must review and accepts Terms and Conditions

Borrower must click Connect Account Information to continue

Borrower must grant Homebridge access to account details

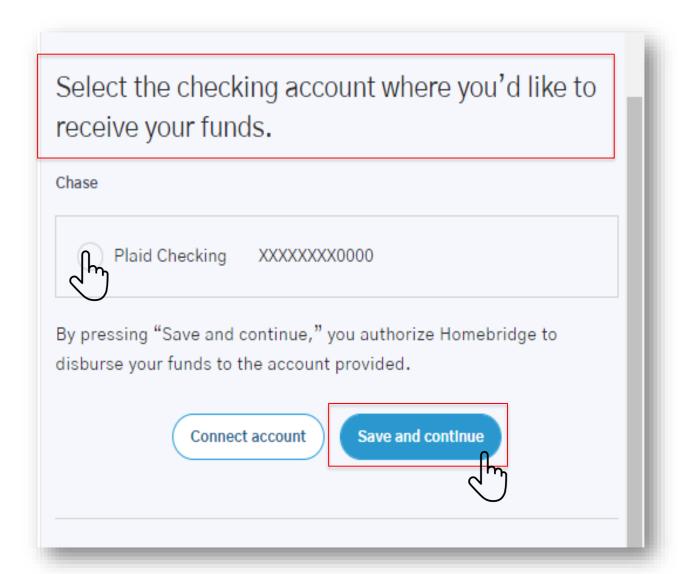






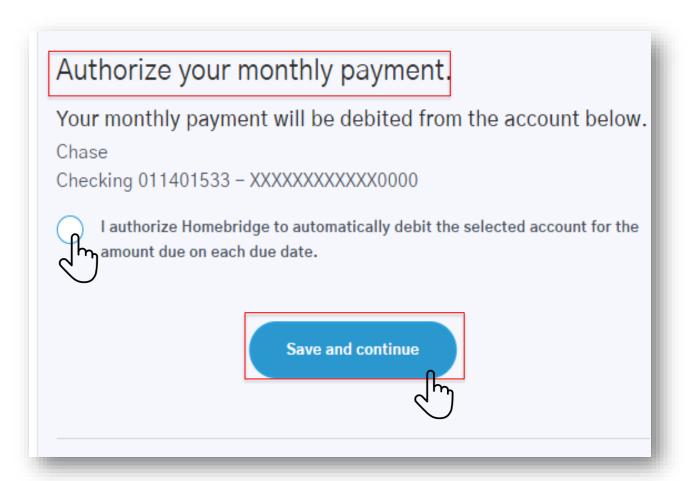


Borrower must click the radio button for the account they would like the HELOC funds distributed to and then click **Save and Continue** 





If auto-pay was selected, the borrower must click the radio button for the account they would like debited for the monthly payment and then click **Save and Continue** 





At this stage in the application process, the Link Income Sources section is complete. The borrower will then proceed to the Verify Identity stage in the application process:

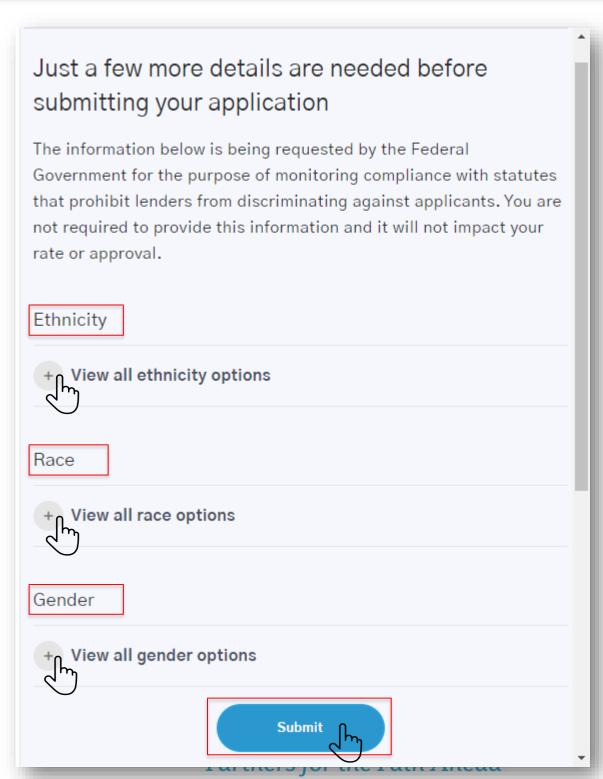
- ✓ Basic Info
- ✓ Select Offer
- ✓ Provide More Info
- **✓ Link Income Sources**
- ✓ Verify Identity
- Sign Documents
- Schedule Notary Session



The borrower must select from the available options for compliance with Government Monitoring:

- Ethnicity
- Race
- Gender

The borrower must then click **Submit** at the bottom of the screen





Once the Verify Identity step is complete, the borrower will confirm the HELOC application information is accurate by clicking **Submit Application** at the bottom on the screen

- If changes are required, the borrower should contact Customer Support at 1-888-321-4032
- Certain changes can be made by Customer Support on the borrower's behalf
- Certain changes will require the application to be cancelled and the borrower must reapply

#### Please confirm your application information.

#### **Momebridge**

Home Equity Line Application

Application Date	09/13/2022
Loan Number	1-22258-087
Legal First Name	Terri
Legal Last Name	Testh
Property Address	774 HOMEWARD PL
Broker Fee	\$0.00
Phone Number	4042129999
Email Address	homebridetes.t+2abc@figure.com
Race	I do not wish to provide this information
Ethnicity	MEXICAN, HISPANIC_OR_LATINO
Sex	MALE
Marital Status	SINGLE
Broker MLO Name	Clifford Cernek
Broker MLO NMLS ID	39814
Broker MLO Signature	Clifford Cernek
Lender Name	Homebridge Wholesale a division of Homebridge Financial Services, INC
Lender NMLS ID	6521

The purpose of this loan is to open an account for open-end credit and is not a refinance of a prior loan secured by the same property.

I represent to Homebridge and acknowledge that the information provided in this application is true and correct as of today's date (09/13/2022).

If anything is incorrect, contact customer support at 1-888-321-4032.

By pressing "Continue", I confirm that the information I have provided is true and correct.



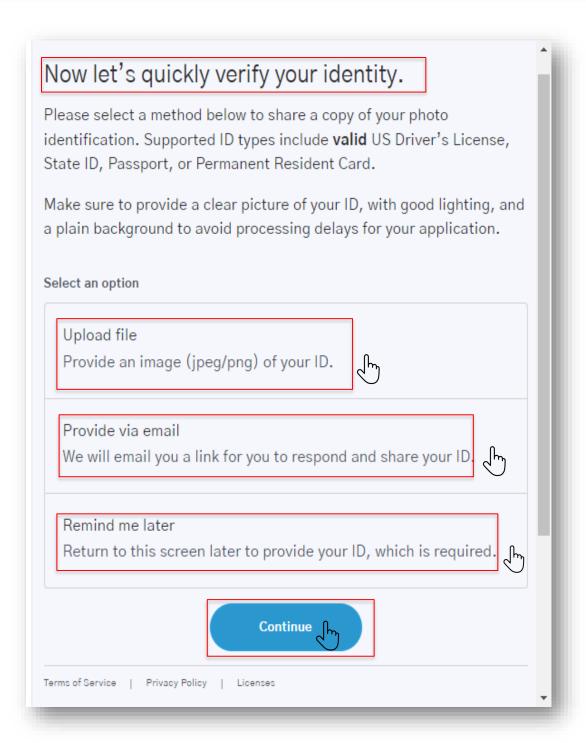


The borrower must verify their identity by providing one of the following by either requesting an email link with instructions for sharing their identification or by uploading a photocopy:

- Valid US Driver's License or
- State ID or
- Passport or
- Perm Resident Card

The borrower must click **Continue** at the bottom of the screen

See next slide for additional details

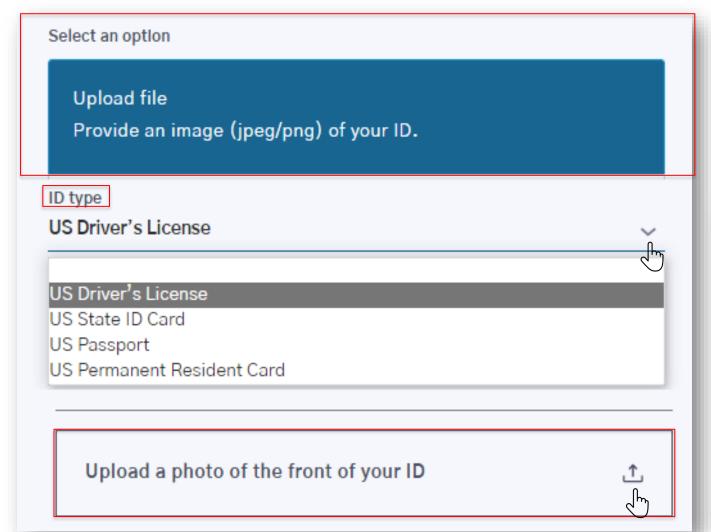


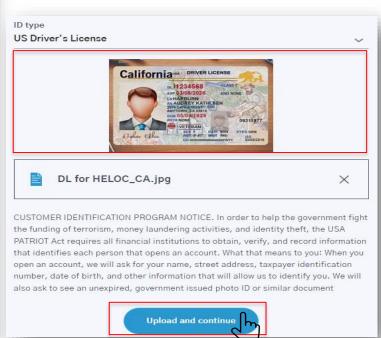


To use the upload option, the borrower must click **Upload file**, then using the drop-down list, select **ID type** 

Next, the borrower must click **Upload a** photo of the front of your ID

Once identification is attached, the borrower must click **Upload** and **Continue** 



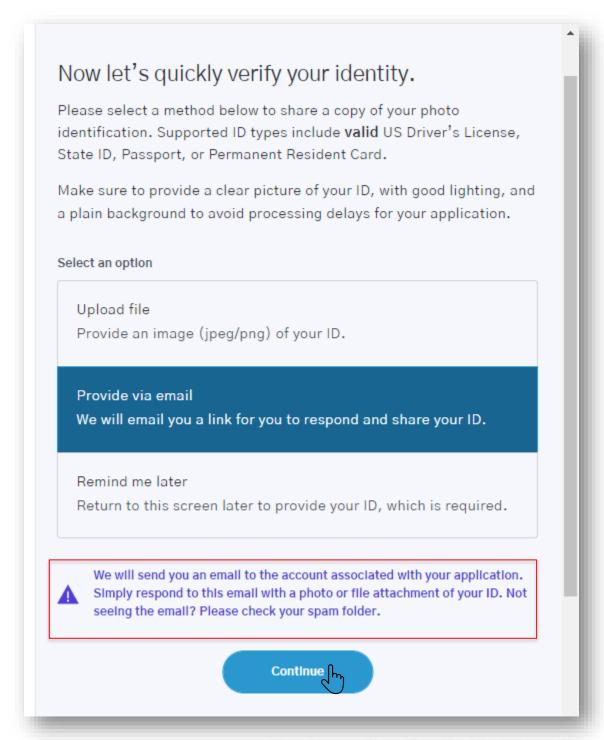




To request an email link with instructions for attaching identification, the borrower will click **Provide via email**, then select **Continue** 

- An email link will be sent to the email address associated with the application
- The borrower must respond to the email and attach a copy of their photo identification

Note: Be sure to check Spam folder if email is not received



Partners for the Path Ahead

# HELOC Application – Application Submission — Wholesale

At this stage in the application process, the Verify Identity section is complete. A hard credit pull will be processed. Once the HELOC loan documents are generated; the borrower will be notified to Sign Documents:

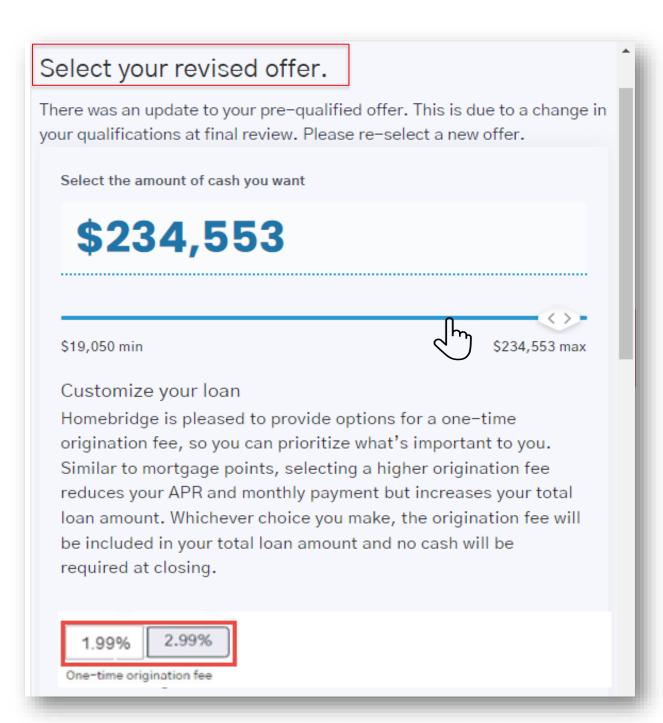
- ✓ Basic Info
- ✓ Select Offer
- ✓ Provide More Info
- ✓ Link Income Sources
- √ Verify Identity
- Sign Documents
- Schedule Notary Session

#### HELOC Application – Review Final Offer



## This is where the borrower can:

- Review updates to the offer and/or
- Revise offer selection



#### HELOC Application – Review Final Offer



# Selected final HELOC terms will be displayed here

\$234,553

Initial draw amount (amount of cash you will receive)

#### \$11,704

\$246,257

4.99% Origination fee (deducted from total)

Total loan amount (initial draw amount + origination

#### \$0

Cash required at closing

#### Draw and redraw structure

You will receive the full initial draw amount at account opening. You can **redraw up to \$246,257** in minimum amounts of \$500 during the **5-year redraw period**, but your total outstanding balance can never exceed your total loan amount. Interest rate for all redraws will be set at the time the draw is taken. Rates for additional draws may be higher than the rate for the initial draw.

We've displayed rates with an AutoPay discount to help you save 0.25% APR! Uncheck the circle to see your rates and proceed without the discount.



I would like to save 0.25% APR by enrolling in AutoPay

Selecting this option signifies you agree to AutoPay. If you opt into enrolling in AutoPay on this screen, at closing you will be presented with an AutoPay agreement to sign. Signing the AutoPay agreement is required to obtain the 0.25% reduction in APR on your HELOC.

Save and continue

#### HELOC Application – Review Final Offer



Borrower can click **Modify** to update the offer selections

Once the HELOC application is submitted, the borrower is notified to **Sign Documents** 

The borrower must click **Continue** 

Please review your final offer. Once you continue, your offer will be approved subject to the below closing conditions!

Offer Details	Modify
APR	6.750%
Initial Draw	\$234,553
Monthly Payment	\$1,597
Term	30 Year Fixed Term

#### **Closing conditions:**

#### Review and sign your loan documents

Now that your application is complete, it is time to review the disclosures and sign your loan documents. Final documents will be available on your dashboard.

#### Verify your Employment

If you indicated that your income source is employment, a Homebridge Customer Success Associate will contact you to obtain your employer's contact information. Homebridge will then verify your employment directly with your employer. If verified, you can proceed to Notary. If we're unable to verify employment we will not be able to fund your loan.

#### Schedule an appointment with a local Notary

Your county requires your mortgage to be signed and notarized in person. Schedule an appointment for Homebridge to send a local Notary to your location of choice free of charge. If you are married or there is an additional owner of the property, they will need to be present during the signing session.



You have 14 calendar days to finish your loan process.

#### **HELOC Application Complete**



The HELOC application stages are complete; and the application has been submitted. Once the HELOC loan application is approved; the borrower will be notified to Sign Documents and schedule appointment with Notary:

- ✓ Basic Info
- ✓ Select Offer
- ✓ Provide More Info
- **✓ Link Income Sources**
- ✓ Verify Identity
- Sign Documents
- Schedule Notary Session

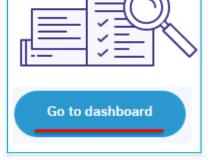
#### **HELOC Application Complete**



- The borrower reviews and signs closing documents
- The borrower either schedules an on-line eNotary (available in certain locations) or schedules an in-person Notary appointment

Thank you for submitting an application for a Homebridge HELOC.

We are in the process of reviewing your application. You can check the status of your application on the dashboard.

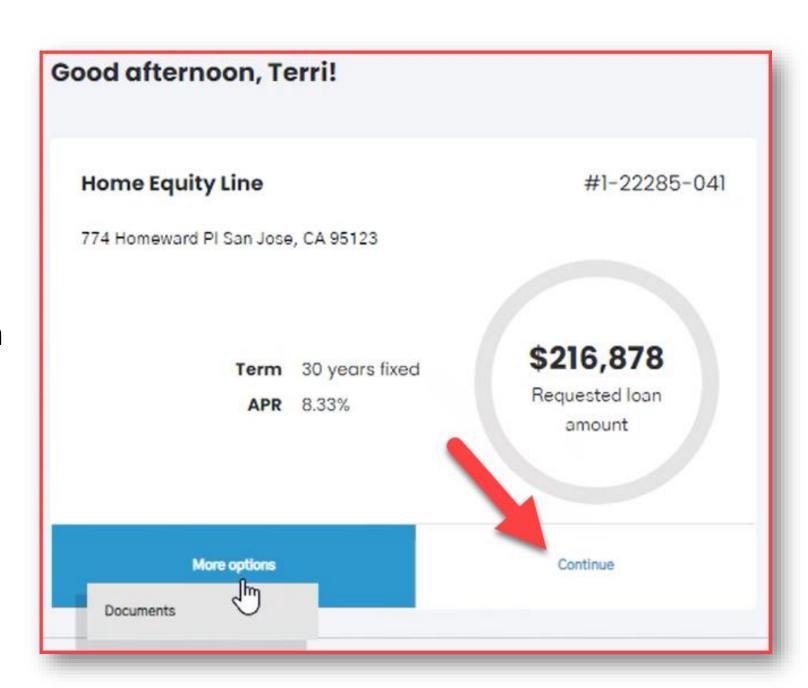


Dev Tools

#### **HELOC Dashboard**



- To view if additional action is required on the application, the borrower must select
   Continue and will then be prompted to complete any applicable next steps
- In addition, the following can be accessed from the Dashboard:
  - ✓ Loan terms
  - ✓ Copies of documents/disclosures associated with the transaction



## Homebridge HELOC Reference Materials



